



Photovoltaik: Marktpotential und technologische Trends am Beispiel kristalliner Siliziumtechnologie

11th Leibnitz Conference of Advanced Science - May 13th 2011
Dr. Markus Fischer, Director R&D Processes, Q-Cells SE, Thalheim

Q.CELLS



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- 1. Q-CELLS AT A GLANCE**
- 2. WHY RENEWABLE ENERGIES?**
- 3. SOLAR CELL DEVELOPMENT TRENDS**

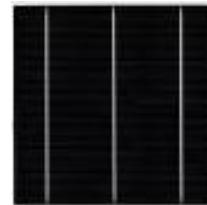


BUSINESS SEGMENTS PRODUCT OFFERINGS

Solar Cells



multi



mono

Solar Modules



Q.Base/Q.Pro



Q.Smart



Q.Smart UF



Q.Smart UF L

Solar Systems



- **Q.Smart**
Intelligent aesthetics for a wide range of applications
- **Q.Pro**
Raising the bar for highly reliable energy output
- **Q.Base**
High performance for large-scale solar arrays

TRANSFORMATION FROM A PURE CELL PLAYER TO A GLOBAL PROVIDER OF PV-SOLUTIONS



SOLAR VALLEY THALHEIM - HEADQUARTER





Q-CELLS AT A GLANCE

Q-CELLS MALAYSIA



- Located in central Malaysia close to Kuala Lumpur
- Manufacturing of crystalline solar cells
- Production Capacity: 600 MWp (by end of 2010)
- Employees: ~ 700



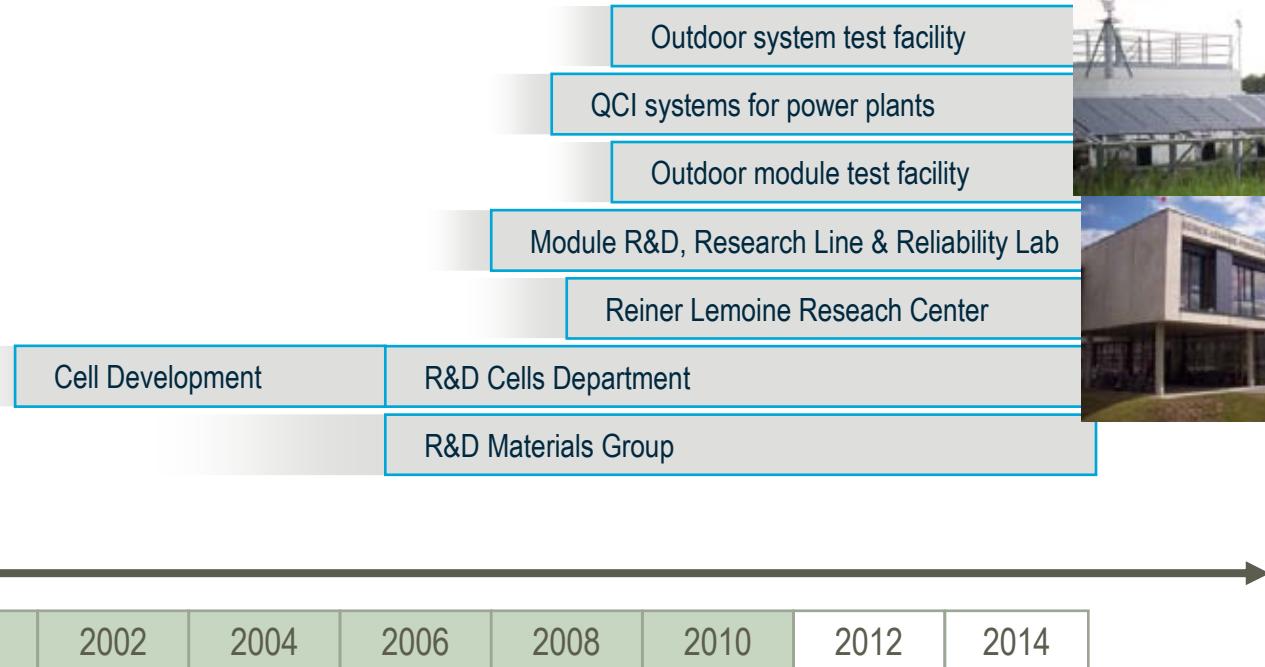
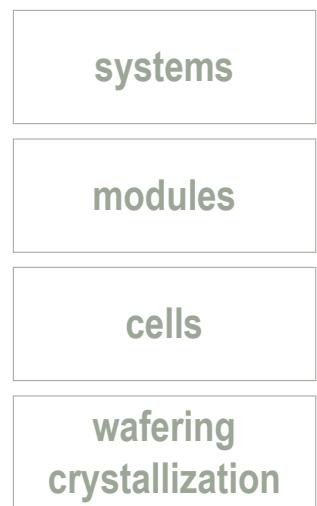
LOCATION

- The park is designed for science and technology-based industries with residential amenities of 1,560 acres
- Close to universities and schools
- Sufficient space for expansion
- Q-Cells is the first tenant in this 'Green Field'



Q-CELLS R&D AREAS

Areas of R&D expertise



→ Q-Cells R&D covering value chain, current R&D staff ~ 200



CONTENT

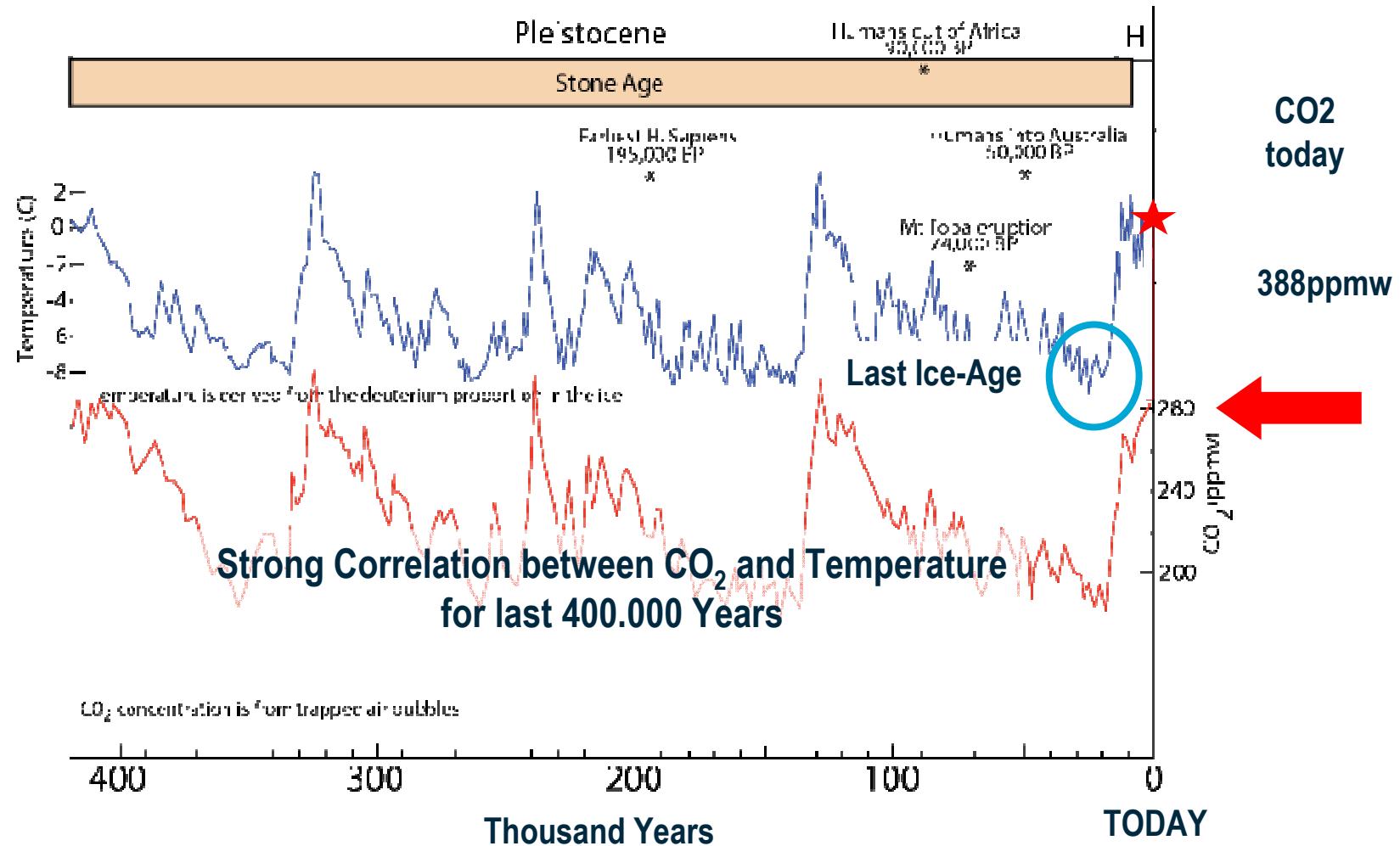
1. Q-CELLS AT A GLANCE

2. WHY RENEWABLE ENERGIES?

3. SOLAR CELL DEVELOPMENT TRENDS



WHY RENEWABLE ENERGIES?

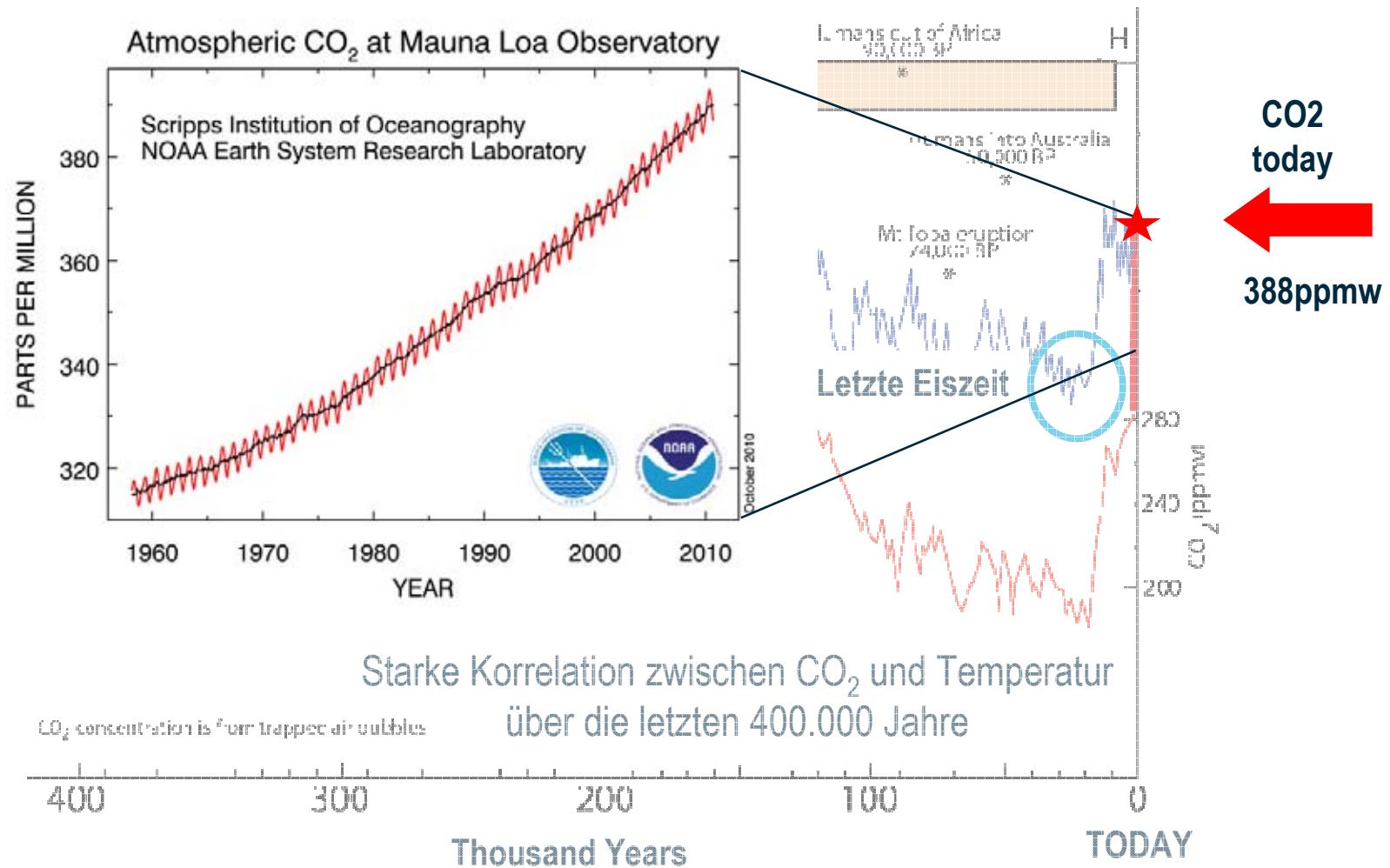


Source: Petit et al., Nature, 1999 Siegenthaler et al., Science, 2005; 21 December 2006

Temperature data from Vostok core CO₂ data from four ice cores



WHY RENEWABLE ENERGIES?

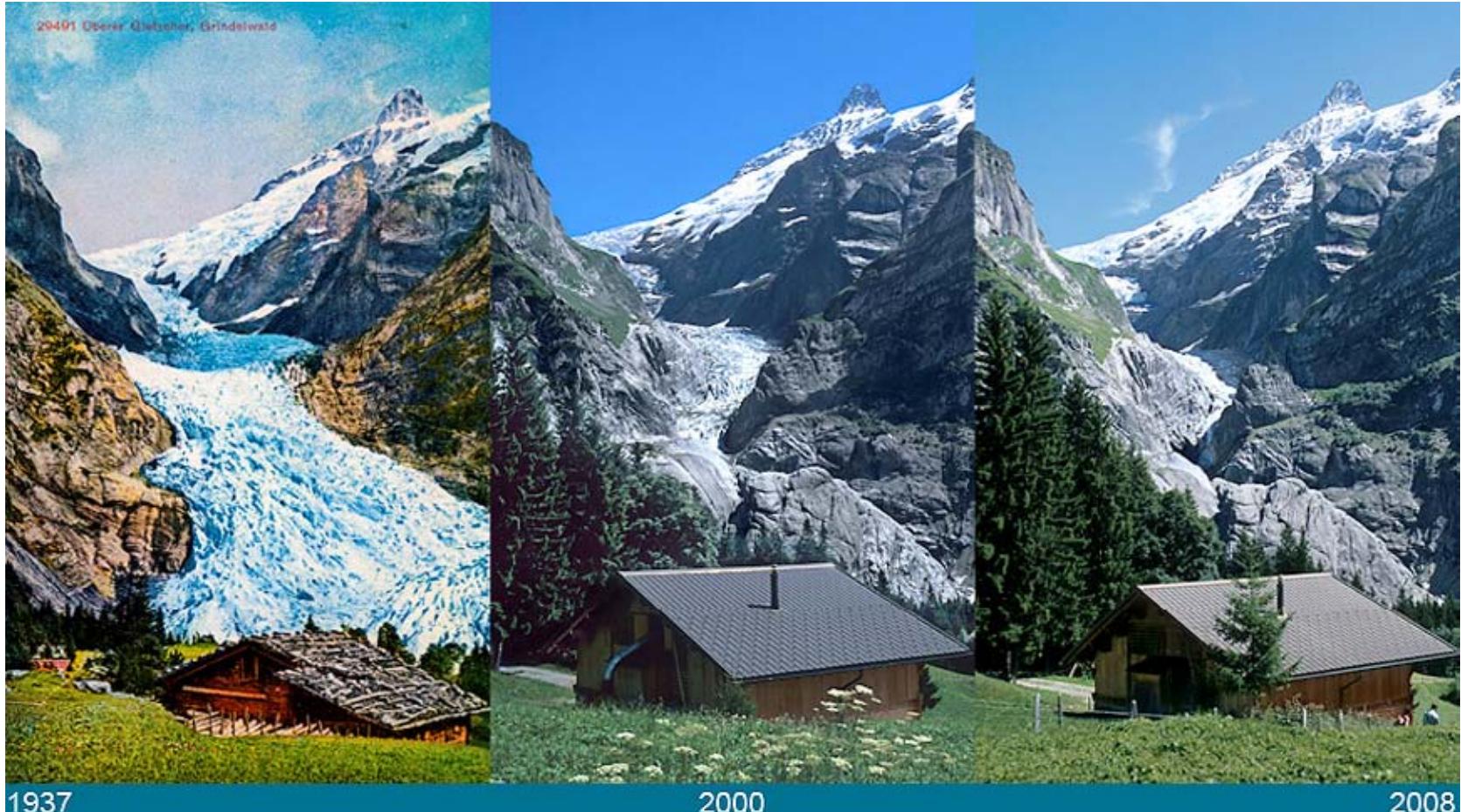


Source: Petit et al., Nature, 1999 Siegenthaler et al., Science, 2005; 21 December 2006

Temperature data from Vostok core CO₂ data from four ice cores



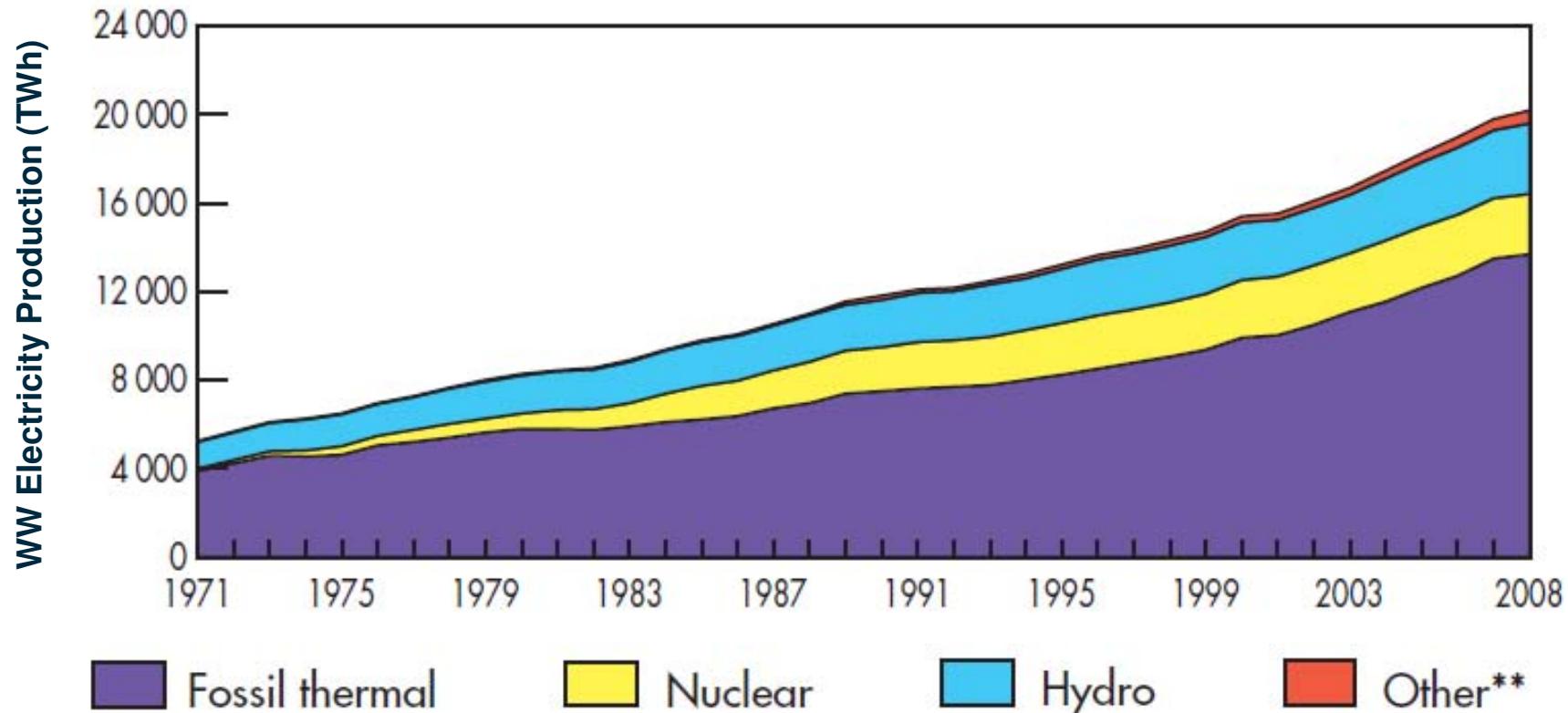
WHY RENEWABLE ENERGIES?



Oberer Gletscher - Grindelwald



GLOBAL ELECTRICITY PRODUCTION [TWh]



Worldwide Energy Demand is Mainly Based on Fossil Fuels
BUT: Renewables are Fastest Growing Source for Electricity Generation

Source: IEA Key - Statistics 2010

**Other includes geothermal, solar, wind, combustible renewables and waste, and heat.



WORLDWIDE ELECTRICITY DEMAND EXAMPLE CHINA



China 2020:
9819 TWh i.e.
+6328 TWh
compared to 2008

China 2008 – 2020:
+6328 TWh / 8TWh =
+791 Powerplants
of 1000MW-Class

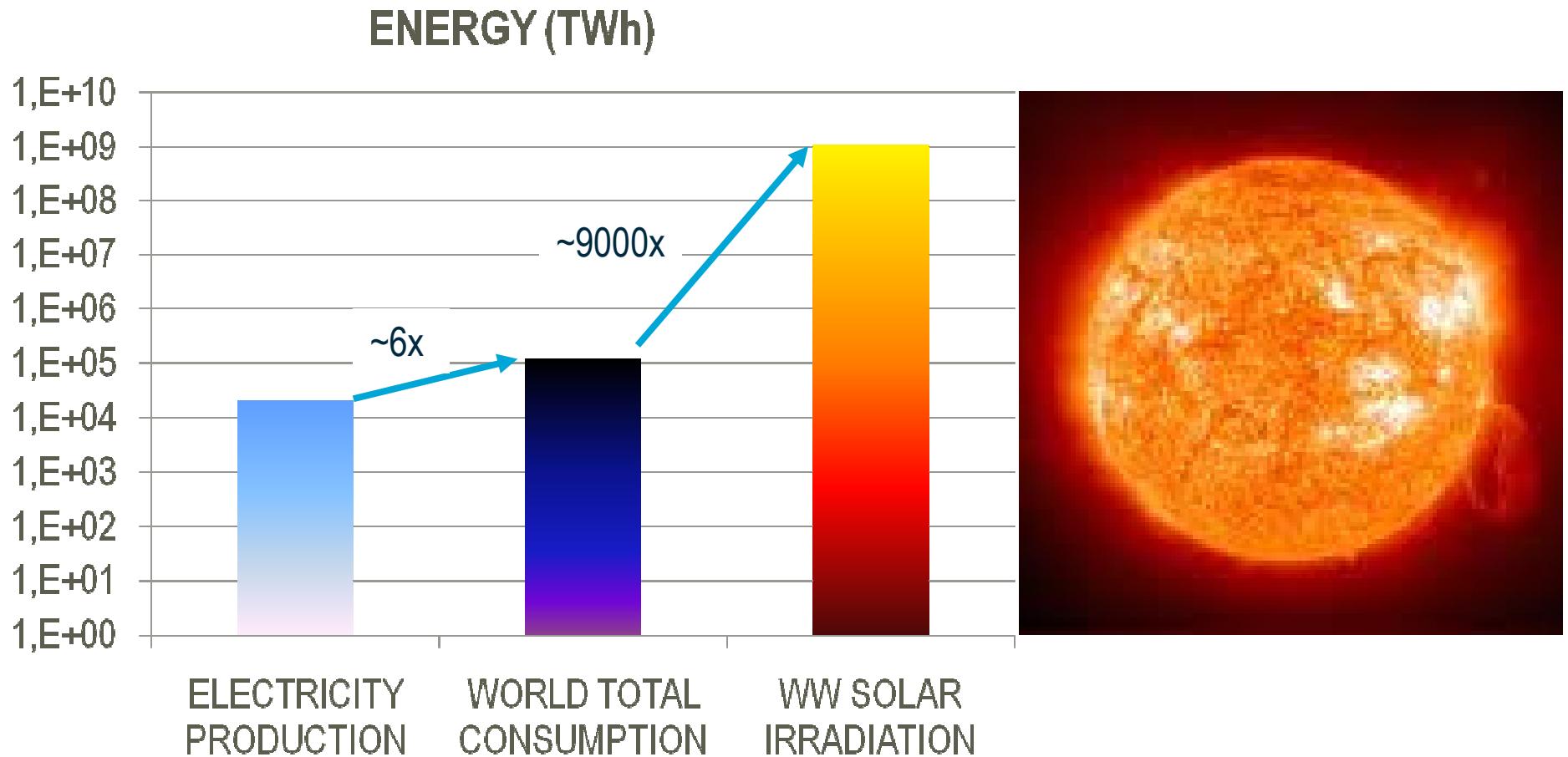
Electricity Generation of
1 Typical Powerplant:
 $1000\text{MW} \times 8000\text{h pa}$
 $= 8 \text{TWh pa}$



+6328 TWh Equals ~10x of Total
German Electricity Production of
615 TWh in 2008

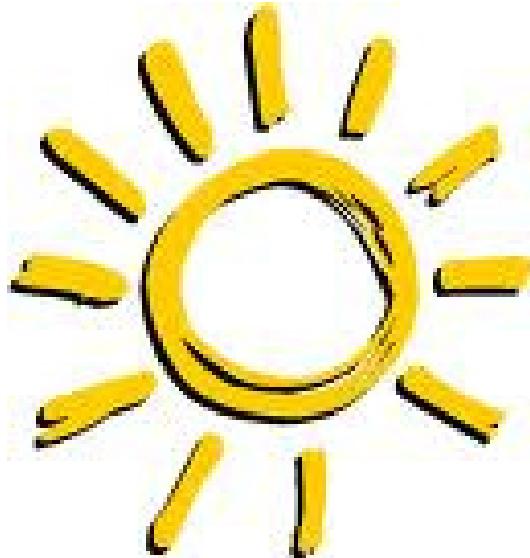


WORLDWIDE ENERGY DEMAND AND SOLAR IRRADIATION

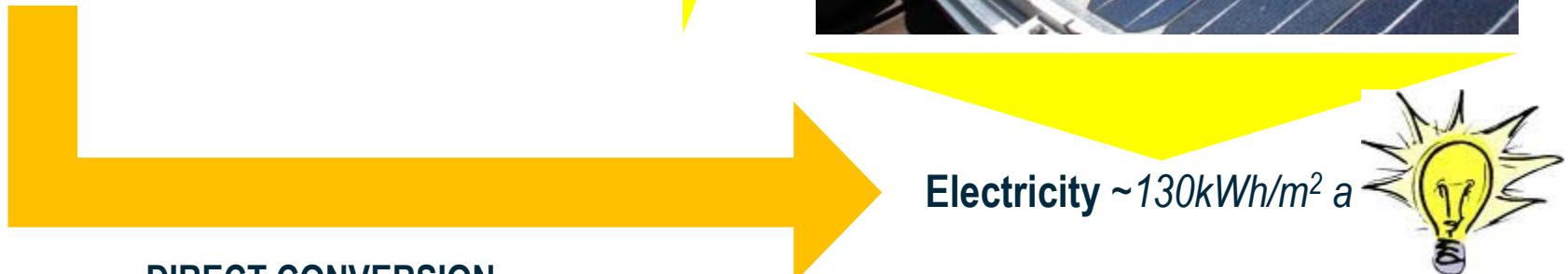




CONVERSION OF ENERGY FROM THE SUN: PHOTOVOLTAICS



Sun
 $\sim 1000^*$
 $kWh/m^2 a$

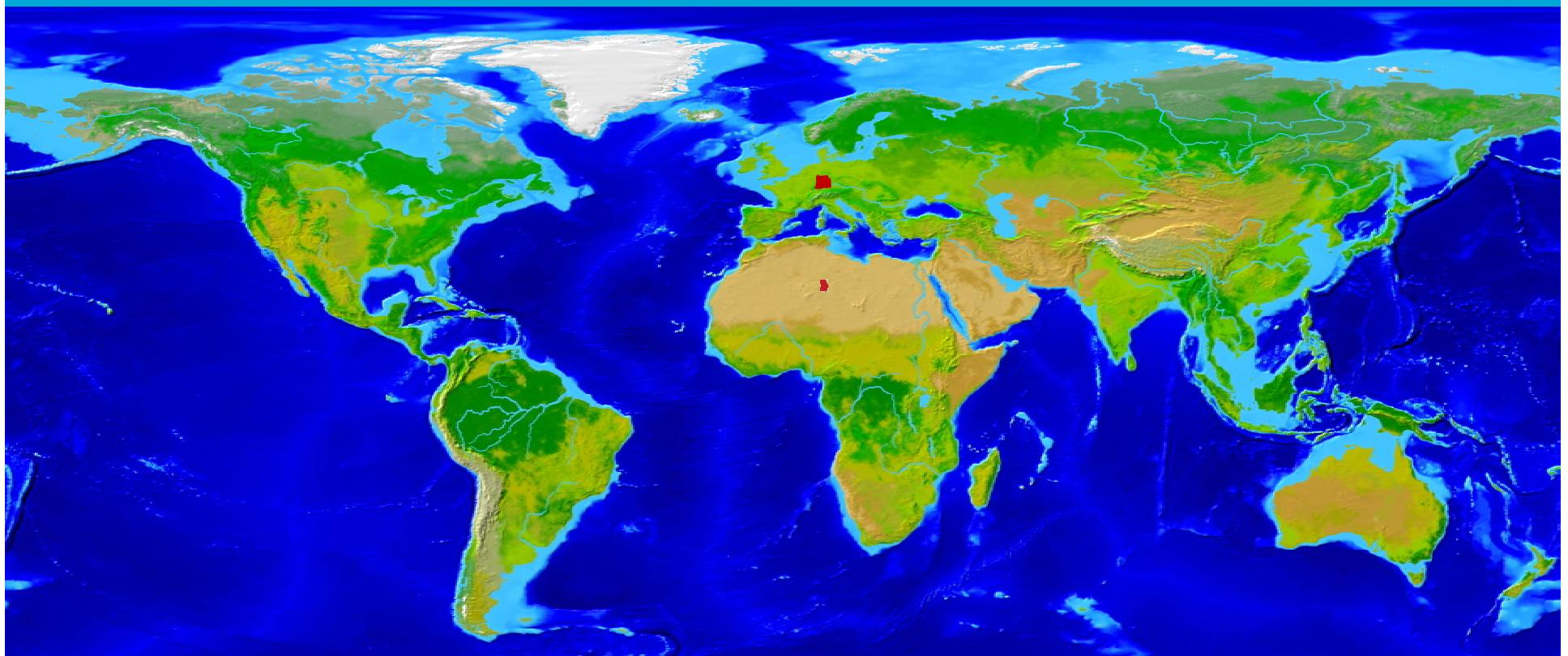


$791 \times 1 \text{ GW power plants} =$
 $220 \times 220 \text{ km}^2 \text{ of solar panels}$

*Deutschland und Mitteleuropa, Südeuropa $\sim 1700kWh/m^2 a$, Sahara $\sim 2350kWh/m^2 a$



SOLAR IRRADIATION: 1.08×10^9 TWh pa = 9.000x
OF WORLD ENERGY DEMAND OF ~117.300 TWh/a



WORLDWIDE Electricity Demand of ~20.200 TWh/a is Produced by a PV-System* of:

Germany	→	~1000 kWh/m ² a	→	155.300 km ²	= 44% of Germany
WW-Average	→	~1500 kWh/m ² a	→	103.500 km ²	
Sahara	→	~2300 kWh/m ² a	→	67.500 km ²	= Bavaria (70.551 km ²)

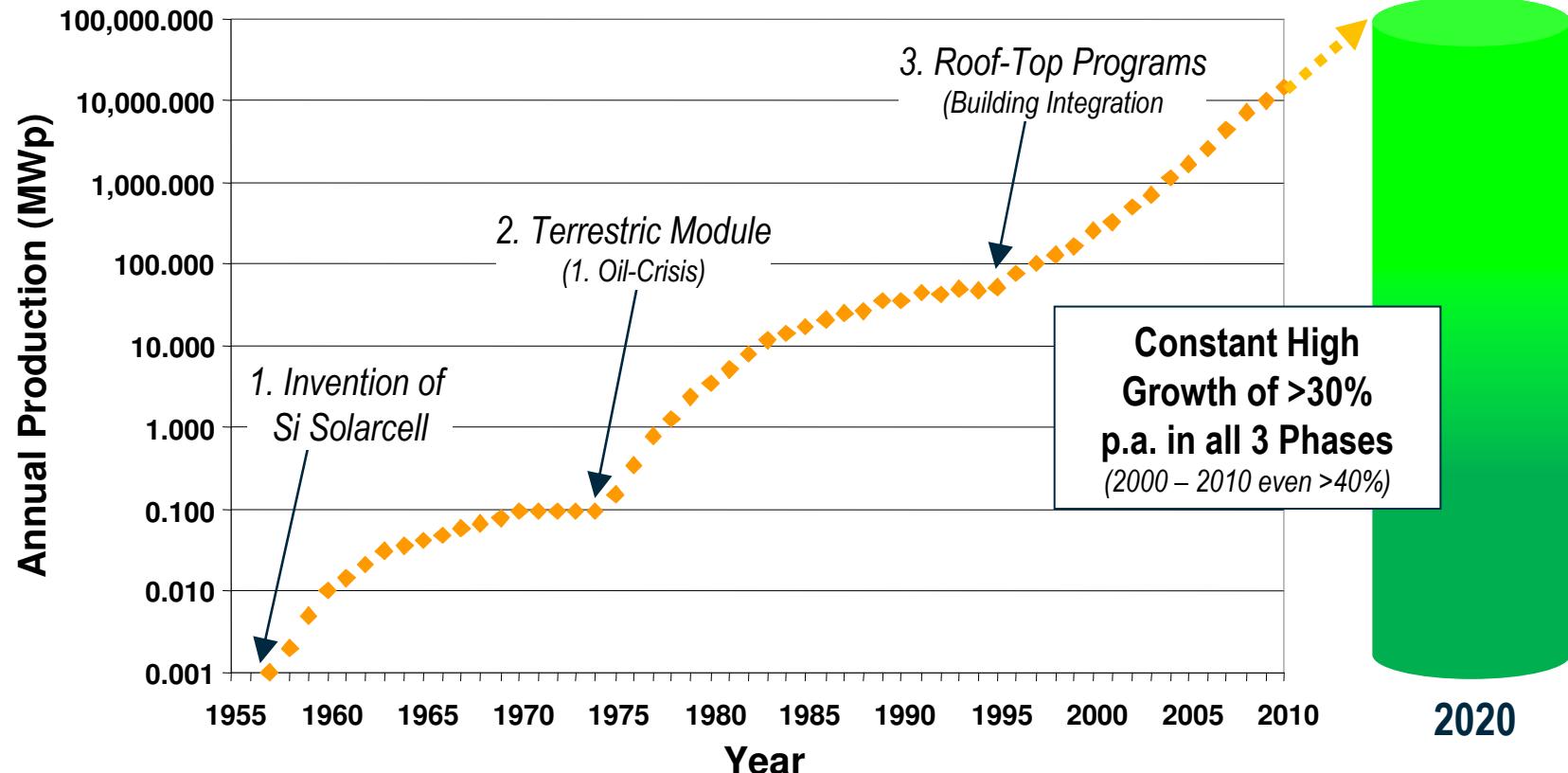
Worldwide Rooftops ~ 375.000 km² (~2,5% of Earth Surface)

*Efficiency 13%



HISTORICAL GROWTH OF PHOTOVOLTAICS

165 GWp*
(+30% pa)



Markets

Off-Grid

Space-Satellites

Roof-Integration

PV Powerplant

Terrestrial

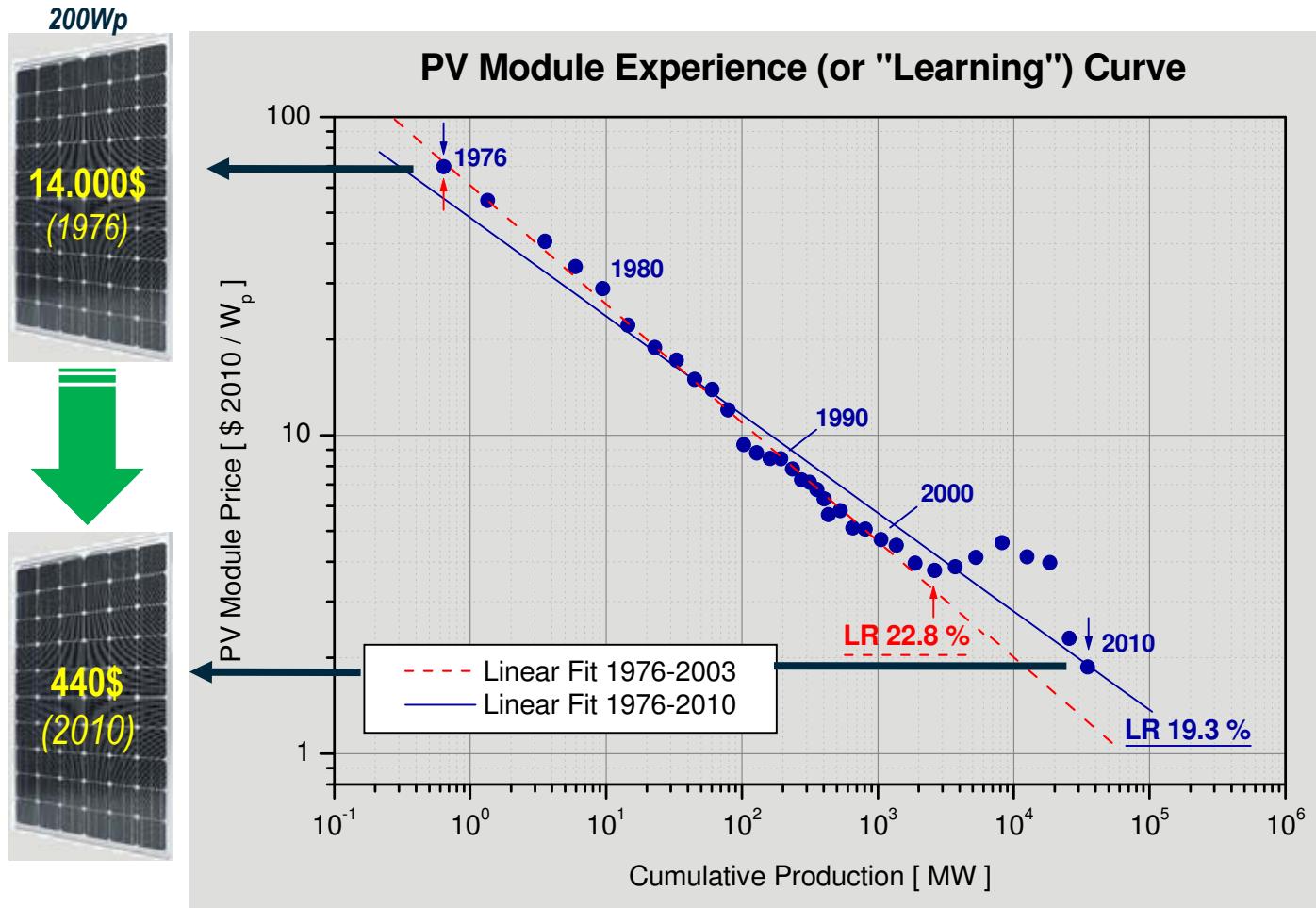
On-Grid

source: Ch. Breyer et al., Research and Development Investments in PV – A limiting Factor for a fast PV Diffusion?, 25th EU PVSEC/ WCPEC-5, Valencia 2010, September 6 – 10

*347 GWp
(+40% pa)



THE PV LEARNING-CURVE



PV 80%
LEARNING-CURVE

Doubling of
Cumulated
Volume Produced



-20% COST
Reduction

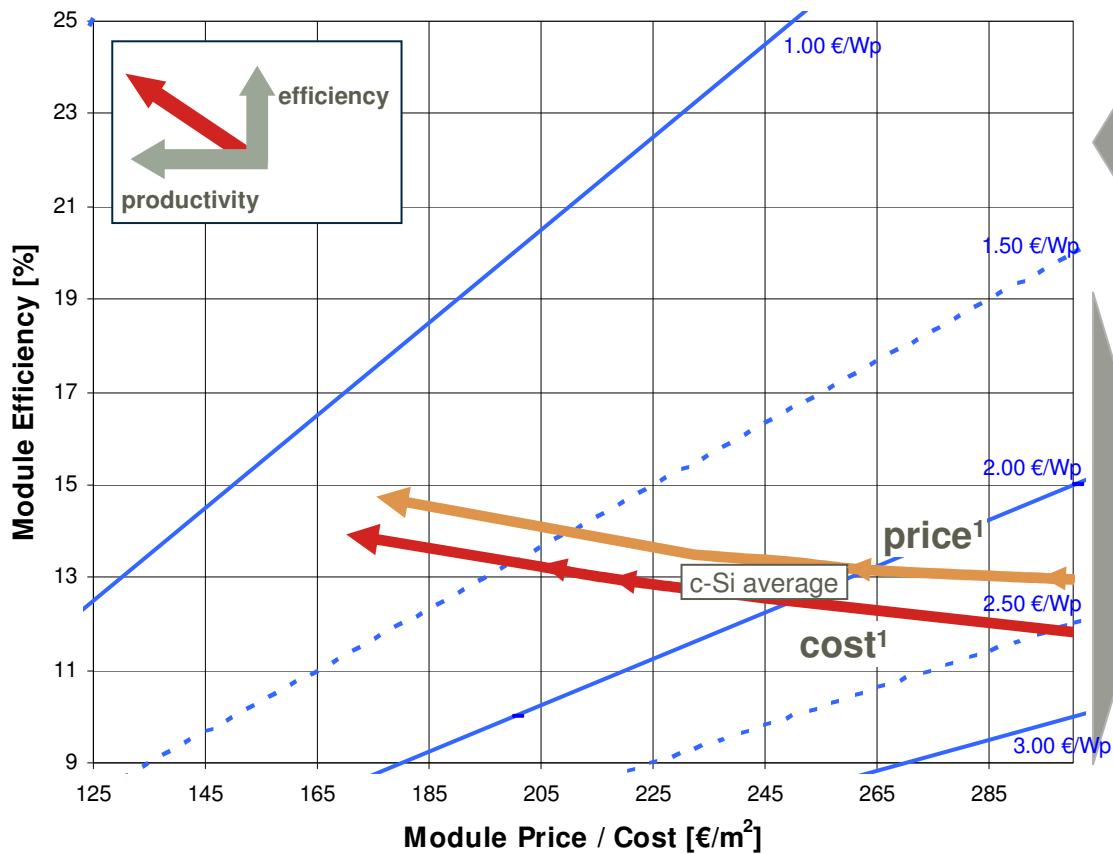
PV WILL BECOME
LOW(EST) COST
ELECTRICITY SOURCE

Sources: QC Research, PHOTON, EPIA, NREL, Solarbuzz, Strategies Unlimited, P. Maycock



SOLAR MODULES: EFFICIENCY & COST

Efficiency-Cost dynamics (schematic)



- Solar electricity cost €/kWh determined mainly by
 - invest per installed system power
 - local level of solar irradiation
 - cost of capital etc.

Major factors determining the reduction of cost per Wp and LCoE (€/kWh):

1. reduction of area cost
2. increase in module efficiency

¹ avg. fully loaded Si module cost & avg. spot price Si module, Sources: Q-Cells, DB, DnBNOR, Photon Solar Updates



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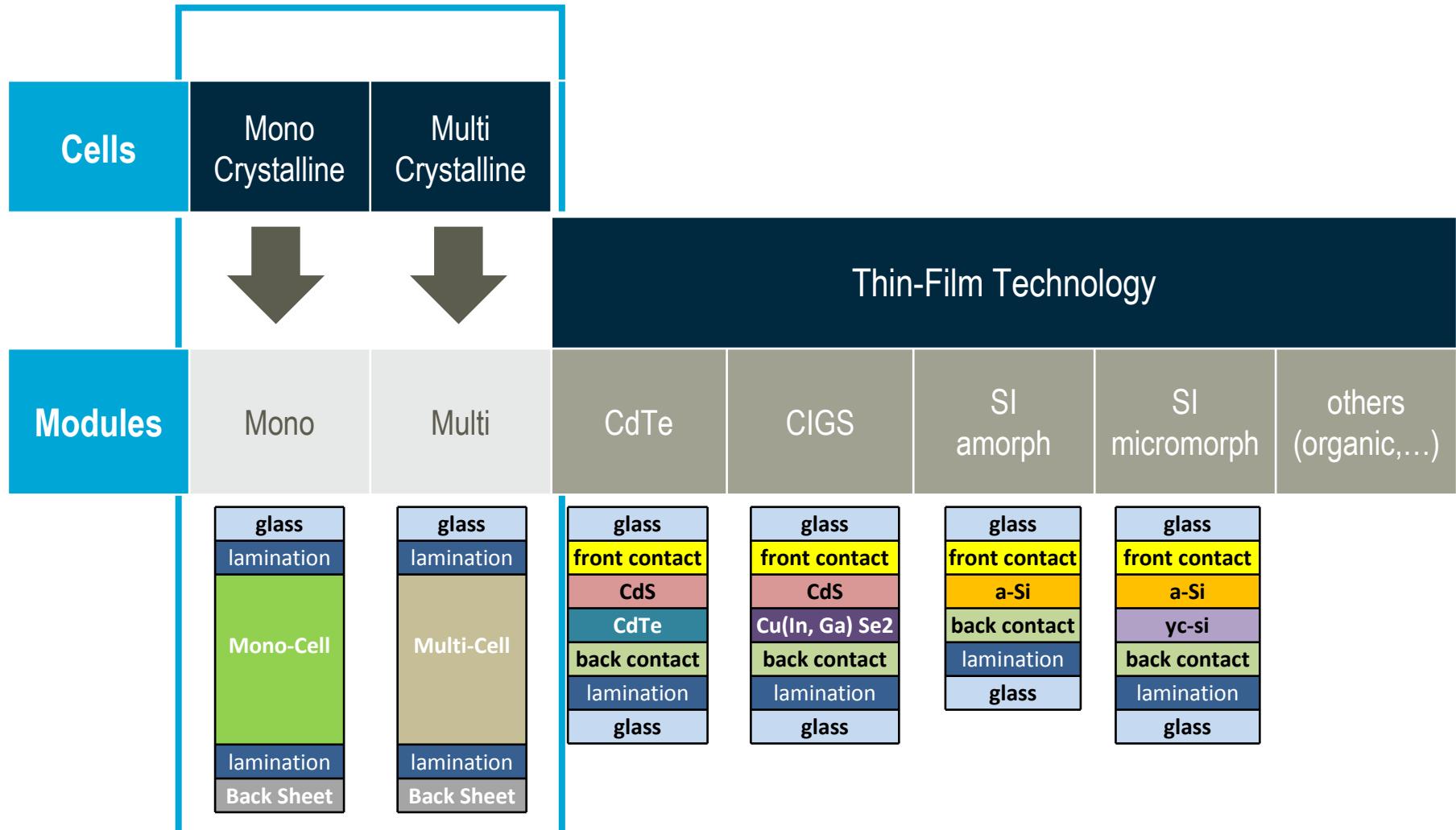
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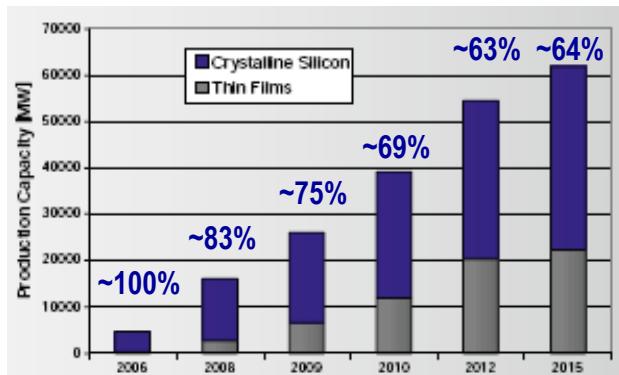


OVERVIEW – PV TECHNOLOGIES





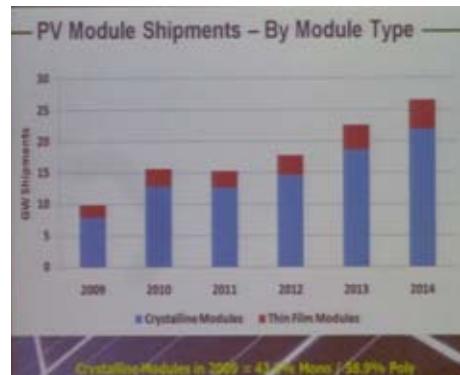
C-SI & THINFILM PRODUCTION SHARES



PV Status Report 2009: c-Si share ~ 2/3

Source

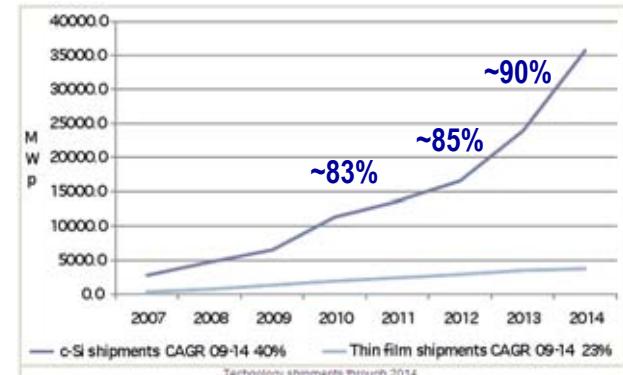
PV Status Report 2009
Research, Solar Cell Production and Market Implementation of PV
European Commission, Institute for Energy



IMS Research: c-Si share ~ 80%

Source

Paula Mints, Navigant Consulting,
Sept 17,2010



Navigant Consulting: c-Si share ~ 85%

Source

Paula Mints, Navigant Consulting,
Sept 17,2010

→ c-Si Will Remain Dominant Technology for the Years to Come (~80%)

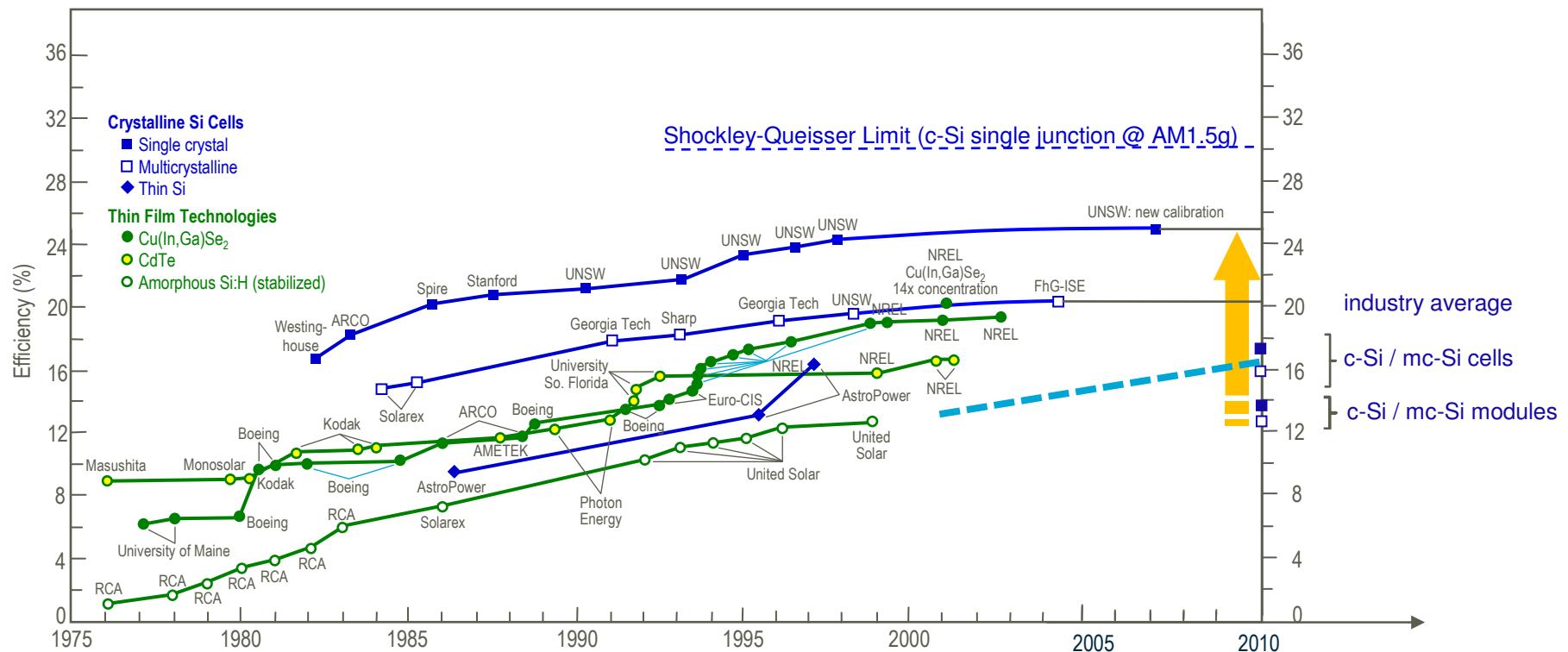
- Maturity of c-Si technology and production equipment/availability support further volume growth (*thin film technologies still mainly based on proprietary technology/equipment*)
- High volumes sustain c-Si scaling effects for further cost reductions
- Expectations also reflect relaxed Si supply situation with respect to availability of raw material



EFFICIENCY HEADROOMS SET BY RESEARCH CELL EFFICIENCIES

NREL data on solar energy conversion efficiencies

Record research cell efficiencies



- Efficiency headroom of established concepts support further evolutionary dev't
- Focus on innovation transfer to mass production rather than on disruptive technologies

Sources: adapted from NREL, Green Efficiency Tables



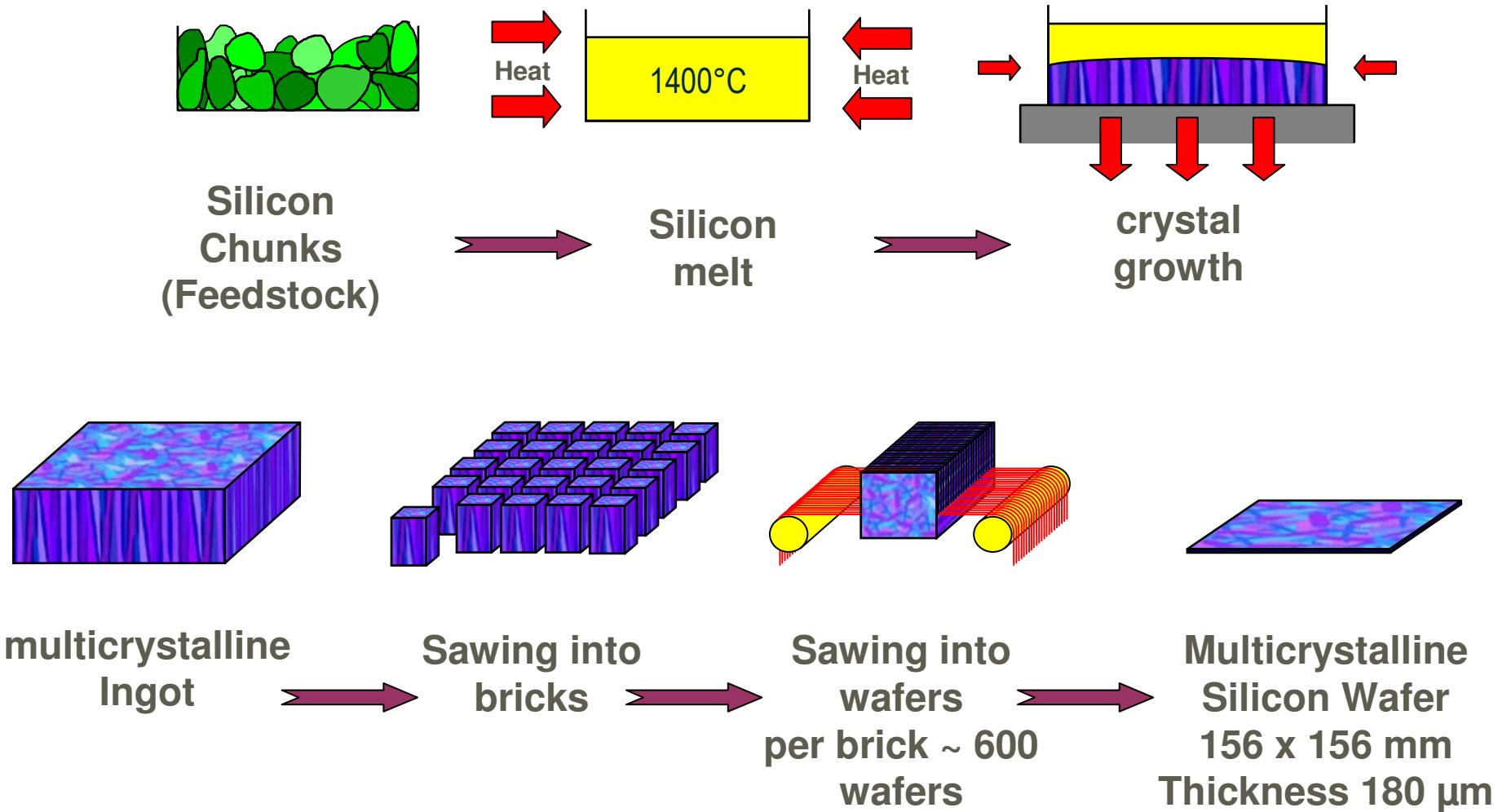
C-Si TECHNOLOGY ALONG THE VALUE CHAIN

Q-Cells Positioning along the Silicon value-chain





FROM SILICON TO WAFER





TYPICAL SILICON MANUFACTURING PLANT



Production of High Purity Silicon based on Fractional Distillation
of SiHCl₃ According to SIEMENS Process





PV INGOT MANUFACTURING

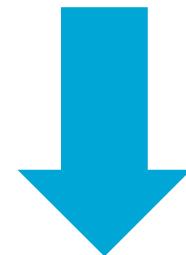




PV INGOT MANUFACTURING



Ingot 450kg



25 Bricks

18kg each

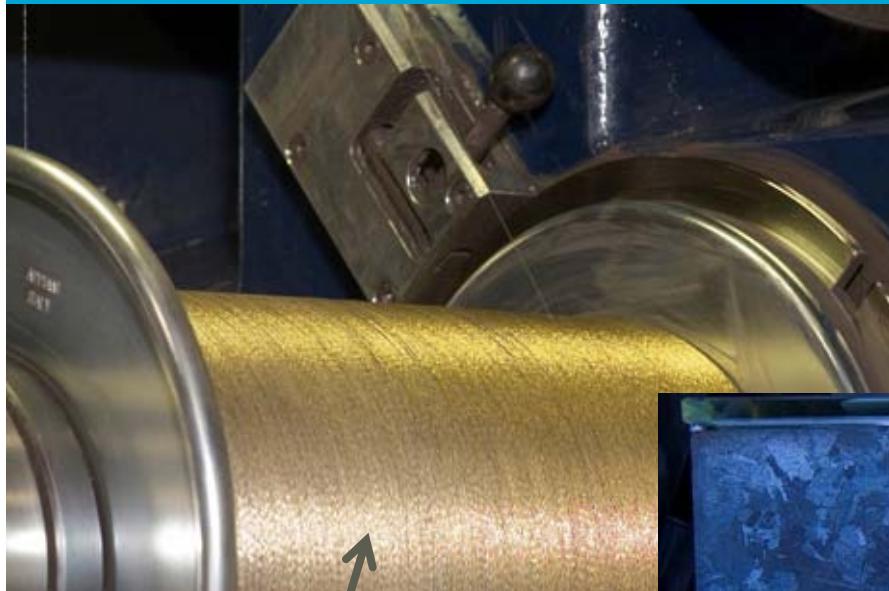
1kg = 40 wafer

→ 25 x 18 x 40

= 18.000 wafer/ingot

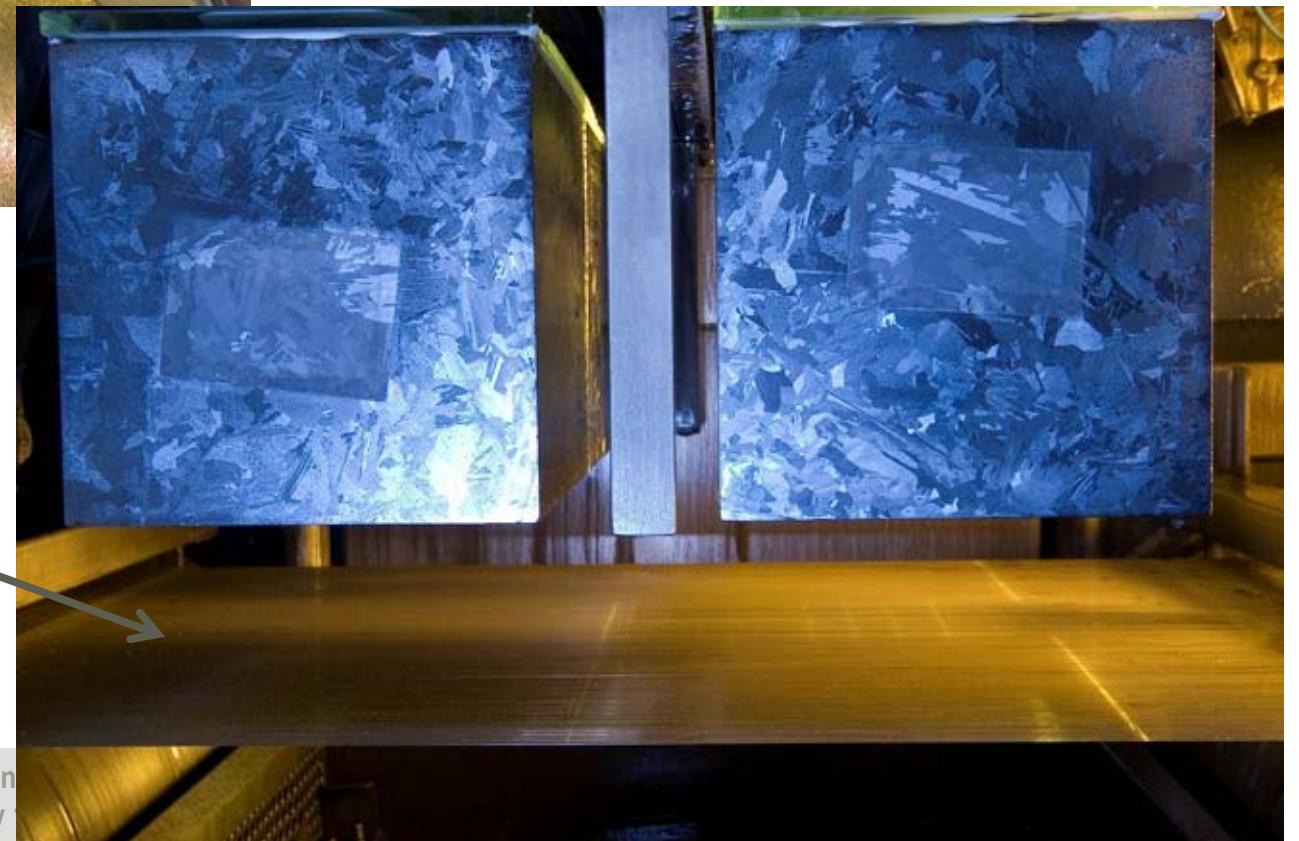


PV SILICON WIRESAW FOR WAFERING



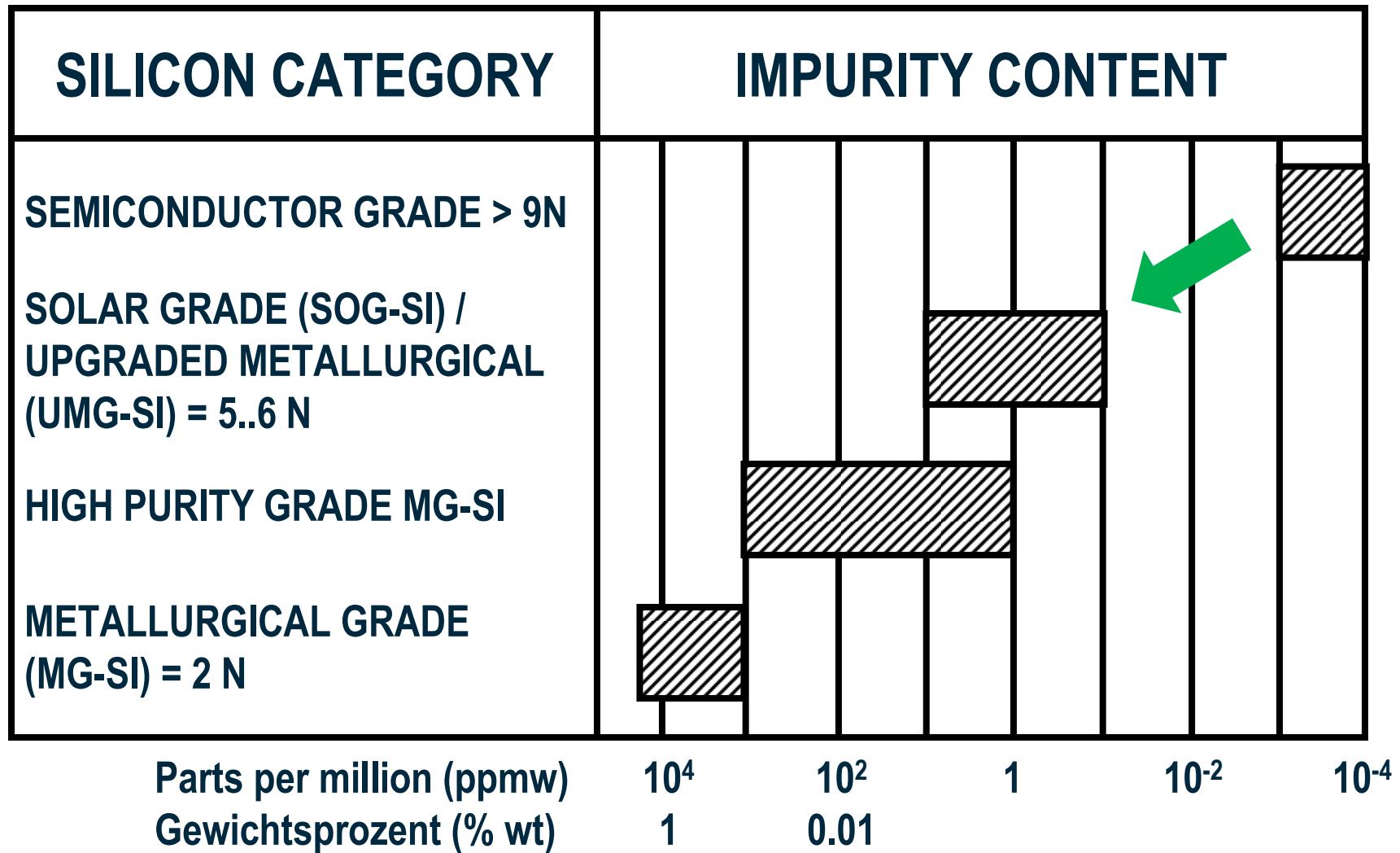
Wire

Wafer Thickness ~180 μ





Impurity concentration in different Silicon Qualities





COST REDUCTION POTENTIAL SOLAR GRADE SILICON (UMG-SI)

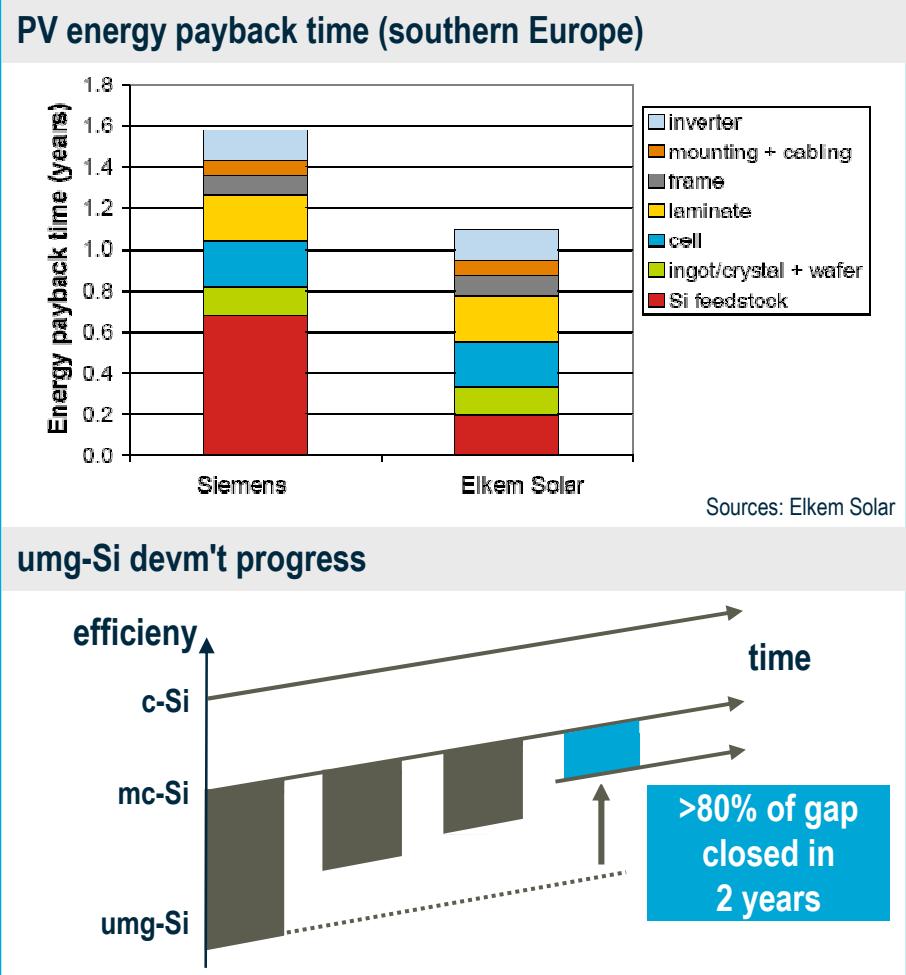
metalurgical Si: 99% purity (2N)
upgraded mg-Si >99.999% (5-6N)
poly-Si (electr. grade) (> 9N)

Advantages

- lower cost
- lower energy consumption
 - "greener product"
 - decreased energy payback time
- significant learning curve:
umg-Si cell efficiencies close to multi cells

Challenges

- Stable process / mass production





C-Si TECHNOLOGY ALONG THE VALUE CHAIN

Q-Cells Positioning along the Silicon value-chain



Q-Cells

R&D

R&D

R&D

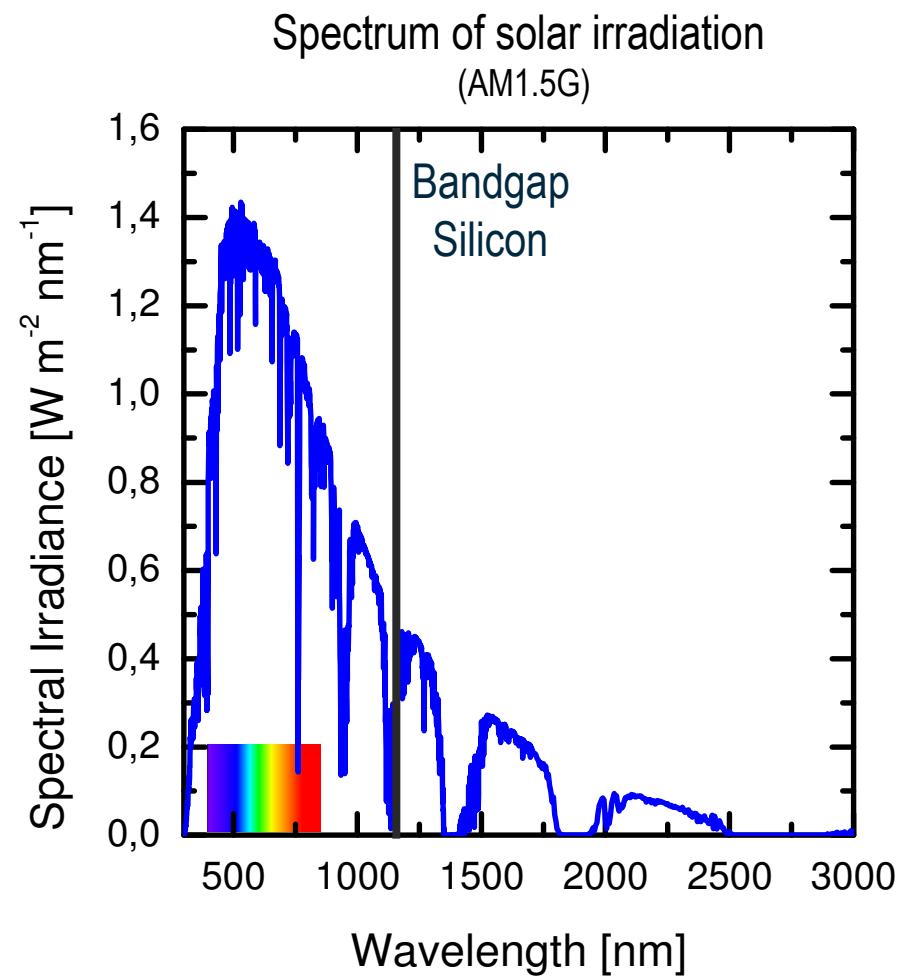
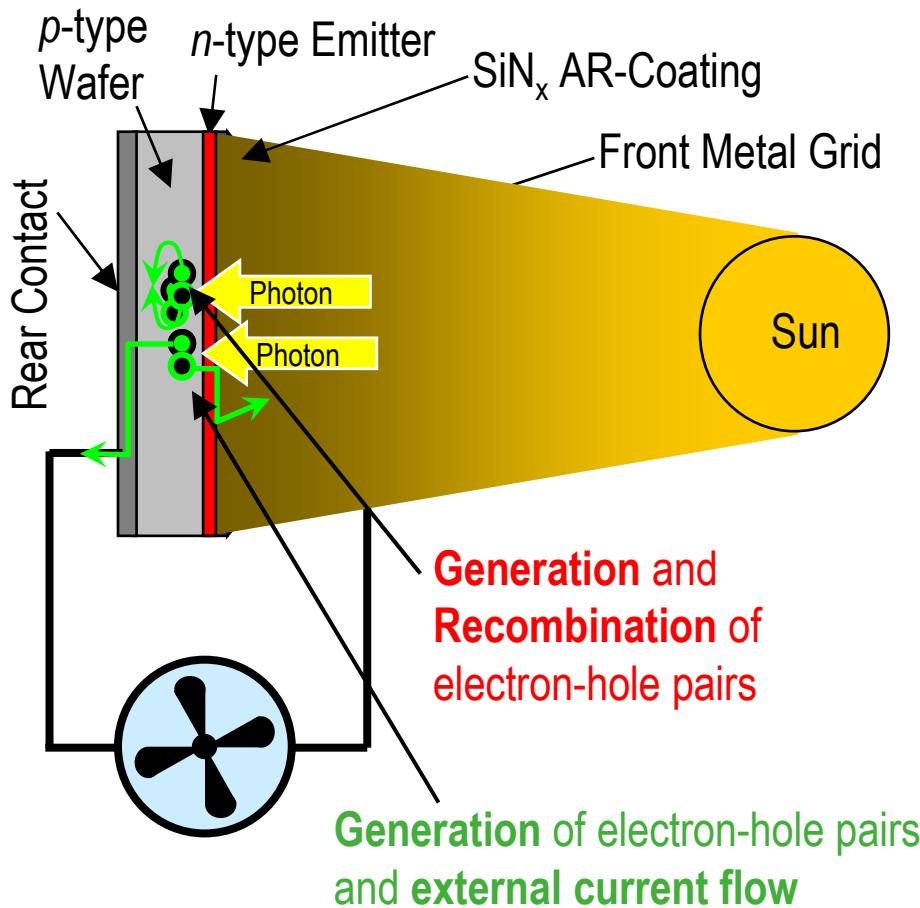
R&D and
Production

R&D and
Production

R&D and
Projects



SILICON SOLAR-CELL BASICS





Q-CELLS CELL DEVELOPMENT

FRONT SIDE

contacts, finger width & shadowing

emitter profile, surface passivation

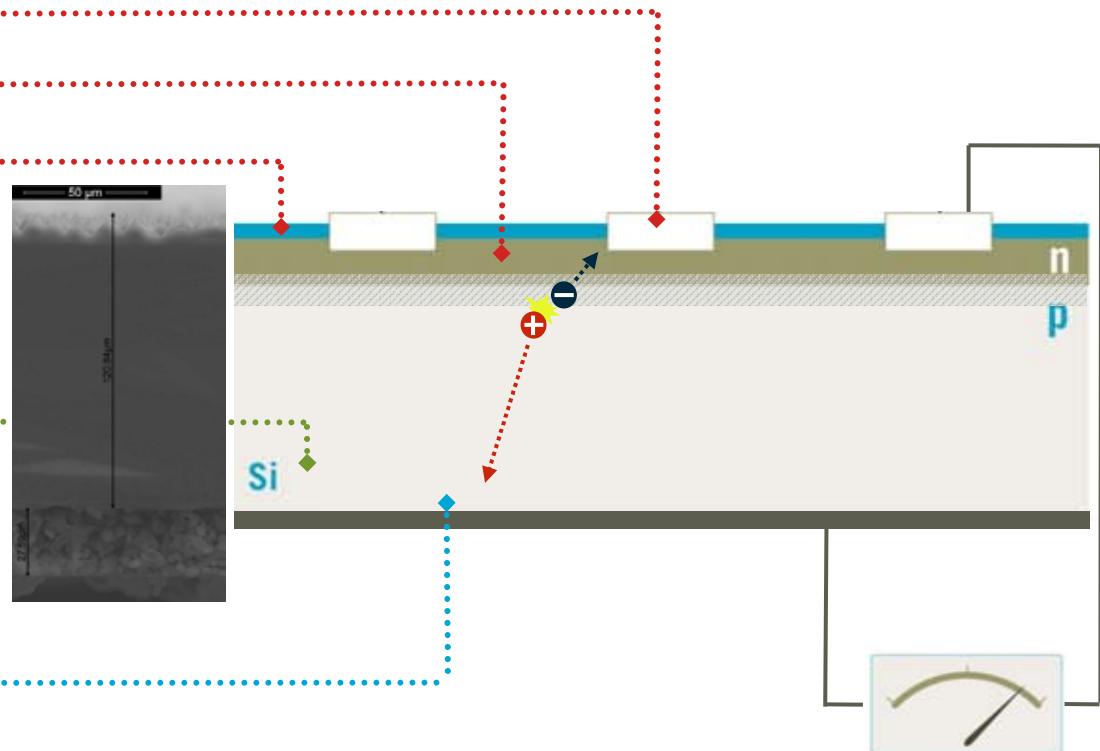
anti-reflection layer, texturization

BULK MATERIAL

improved material quality

REAR SIDE

rear passivation & reflector

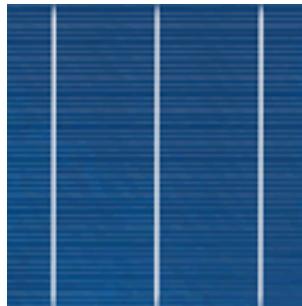


Optimized properties for maximum performance in efficiency and cost



Current Standard Process for multi c-Si Cells

standard cell in prod.



mc-Si : ~ 15.6 ... 16.8%
fsq-mono-Si ~ 16.5 ... 17.4%

acidic texture



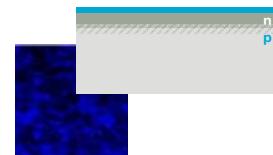
POCl emitter diffusion



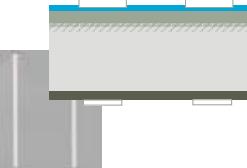
oxide etch / edge isolation



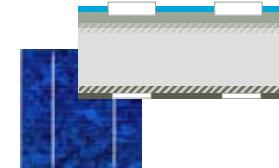
PECVD SiNx coating



Screen printed metallization



Firing: contact formation



Characteristics

- p-type Silicon
- Screen printed contacts w/ Ag paste at front
- Al back surface field w/t Al-Paste at back
- 3 BB

Sequence of processing





CELL FRONT SIDE

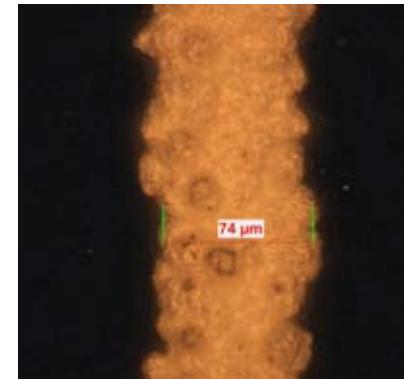
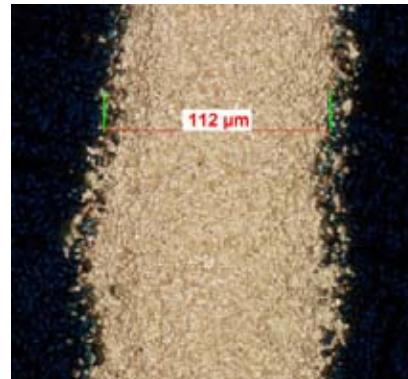
Fine line print

Target

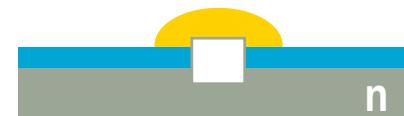
- adapt metallization grid to modified emitter profile
- reduce front metallization shading
- denser finger grid with reduced area coverage

Solutions

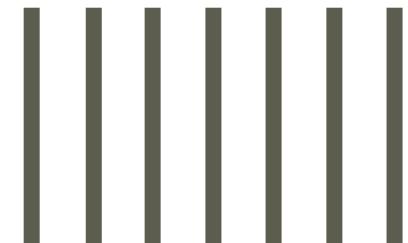
- **printing techniques**
 - optimized screen print
 - new printing techniques
 - aerosol printing
 - inkjet printing
- **seed & plate**
 - separate optimization
 - contact layer
(seed – contact resistance, adhesion)
 - conducting layer
(plate – conductivity, aspect ratio)



cross-section



metallization grid





CELL FRONT SIDE

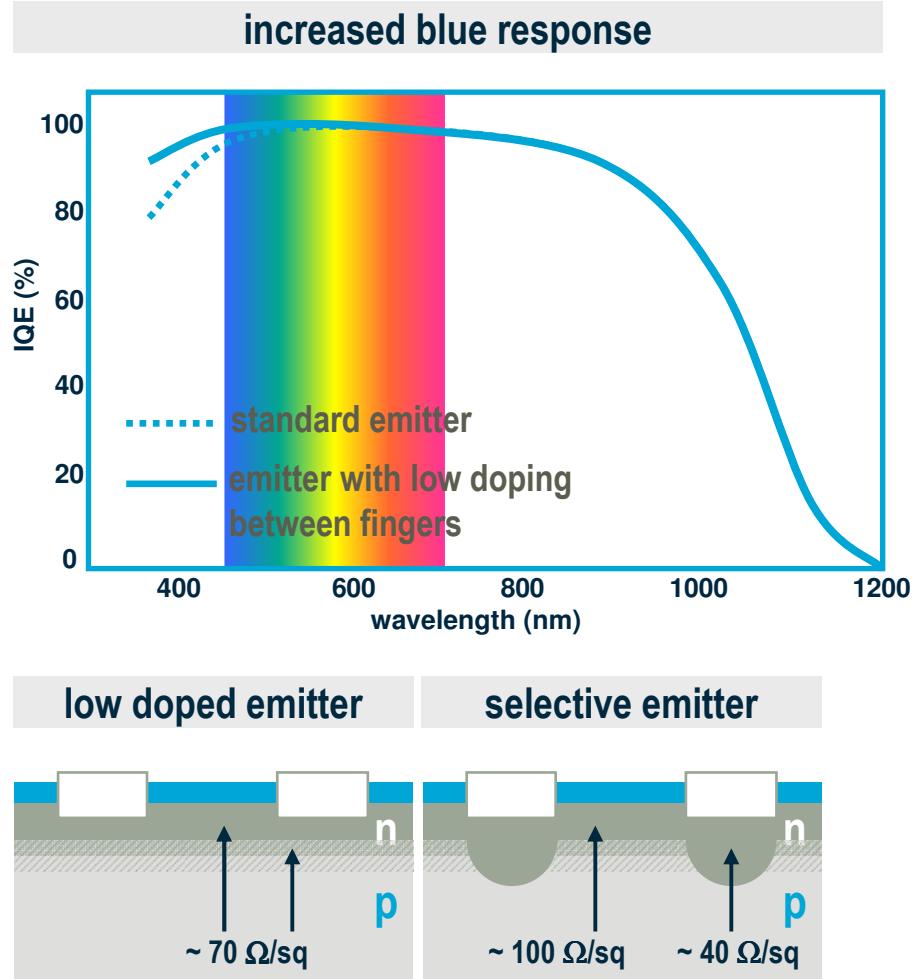
Emitter doping

Target

- increased blue response
(emitter doping reducing Auger recombination)

Solutions

- **low doped emitter**
 - emitter contact supported by paste
- **etch back**
 - reduce dopant surface concentration
- **selective emitter**
 - low doping level in between fingers
 - reduced recombination losses
 - high doping level beneath fingers
 - low contact resistance metal to emitter
 - alignment requirements (metal to doping)
vs self-aligned techniques (e.g. plating)





OPTIMIZED CELL CONCEPT: REAR SIDE

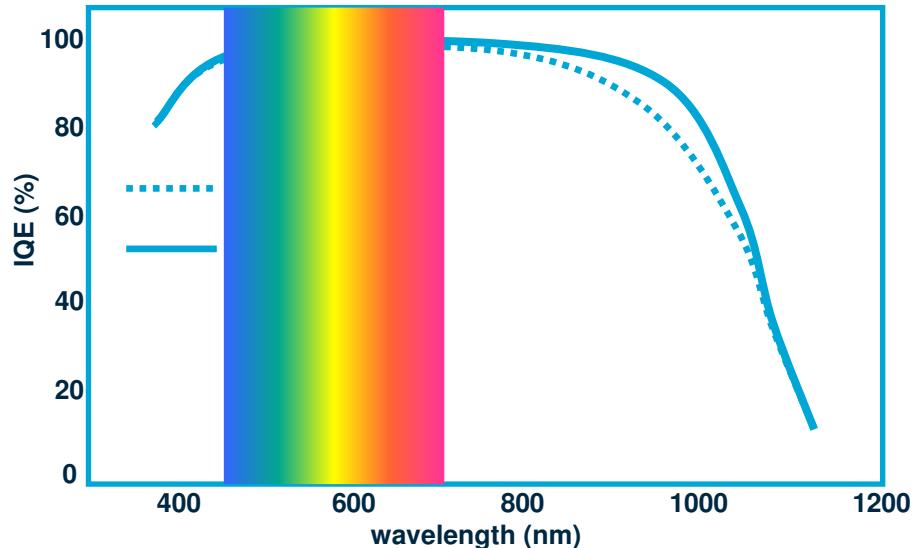
Rear Side + mirror & contacts

Targets

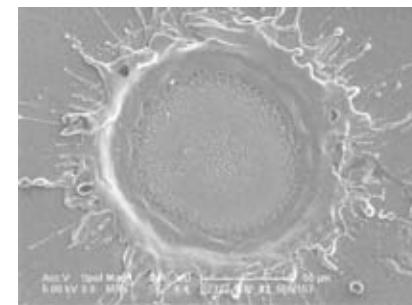
- overcome Al-BSF limitations
 - improve passivation
 - reduced bowing
 - enhance reflectivity
 - contact with limited area coverage for passivation layer integrity & efficiency

Approach

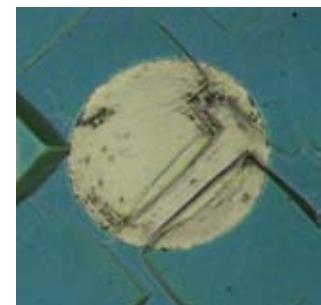
- rear passivation layer
→ Voc enhancement
- rear metallic mirror
→ Jsc enhancement
- **Rear dielectric and metallization**
 - e.g. SiN and Al evaporation
 - Al mirror / dielectric stack
- **Local contacts**
 - LFC (laser fired contact)
 - PERC / PERL
 - optimized contact area for best passivation and low R_s i.e. high FF



laser fired contact



PERC contact





New cell concepts for reduced wafer thicknesses

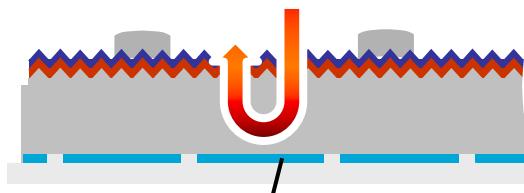
Reduced Silicon Thickness

Task

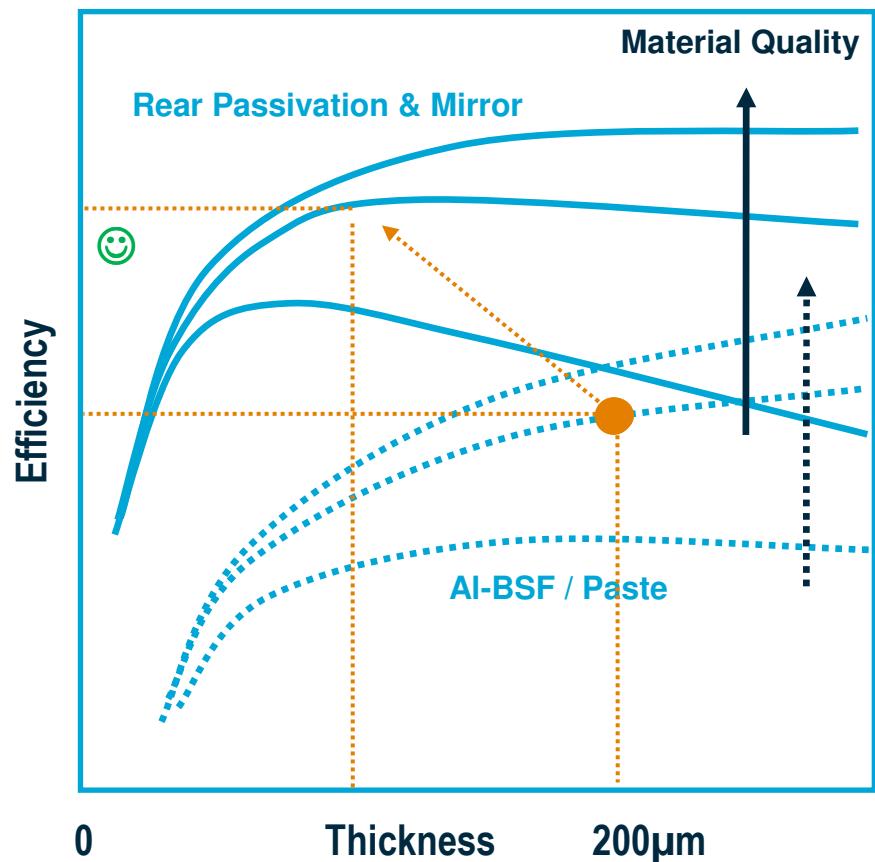
- Reduce amount of silicon used in terms of g/Wp
- Maintain / increase cell efficiency

Solution

- Dielectric passivation & mirror
 - take advantage of surface improvements
 - keep efficiency high in spite of reduced thickness due to rear mirror



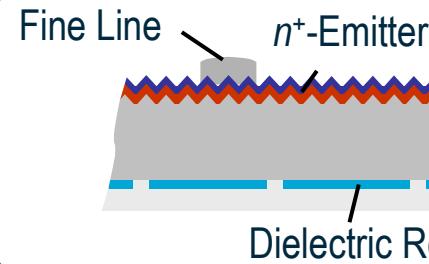
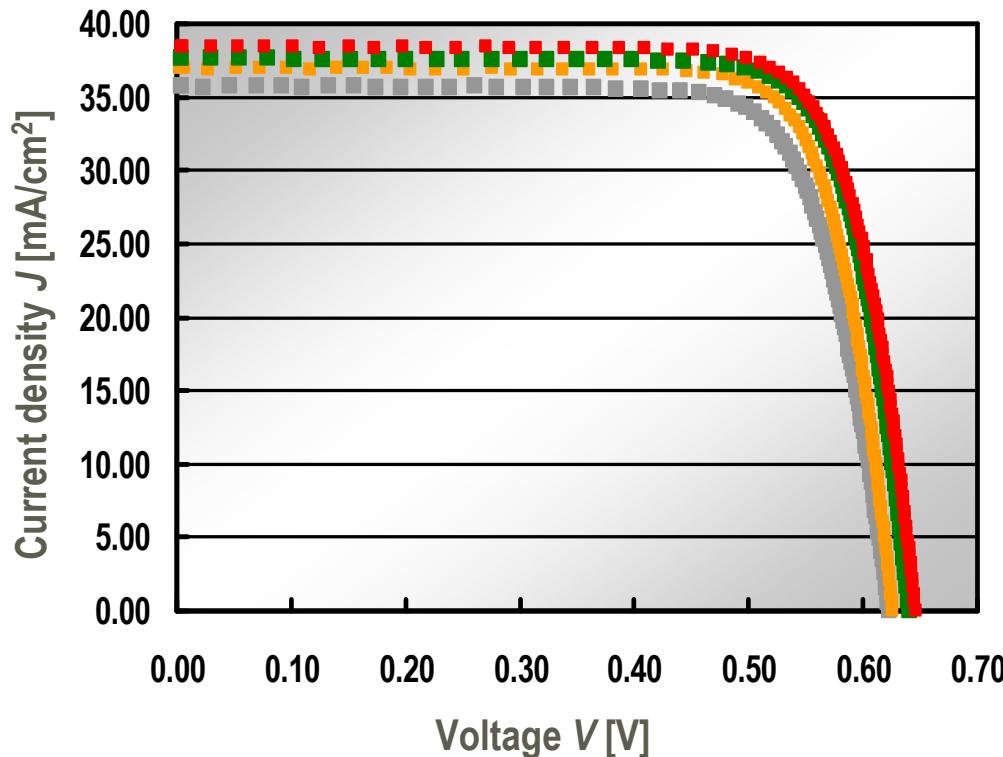
Dielectric Rear and Local Point Contacts (PERC)



→ Dielectric Rear Enables Wafer Cost Reduction AND Increased Efficiency



Q-CELLS ADVANCED CELL-CONCEPT RESULTS



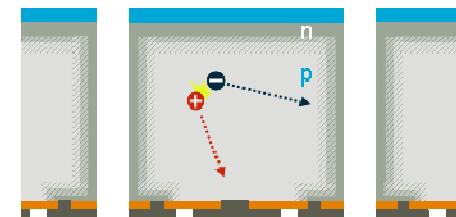
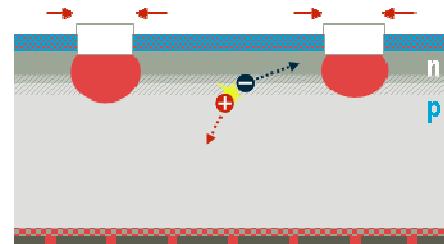
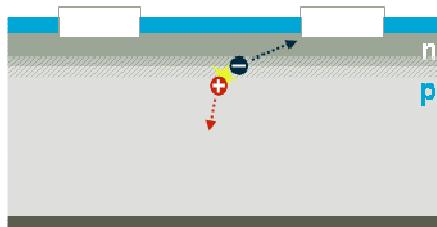
	V1 2008	V2 2009	V3 2009	V4 2010
V_{oc} [V]	624	627	642	646
J_{sc} [mA/cm^2]	35,7	36,9	37,6	38,4
FF [%]	77,1	79,1	79,5	78,1
\square [%]	17,2	18,3	19,2	19,5

Q-Cells Dielectric-Rear Cell: Evolution from 17,3% to 19,5% for 6“ CZ Mono



OUTLOOK: REAR CONTACT CONCEPTS

CELL

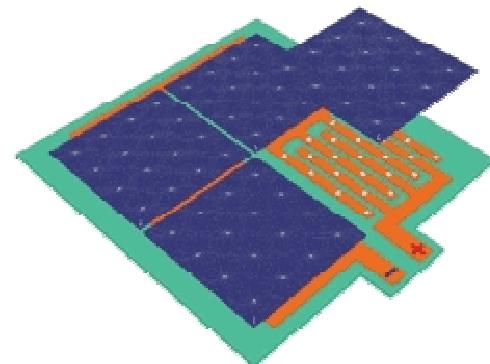


advanced

rear contact

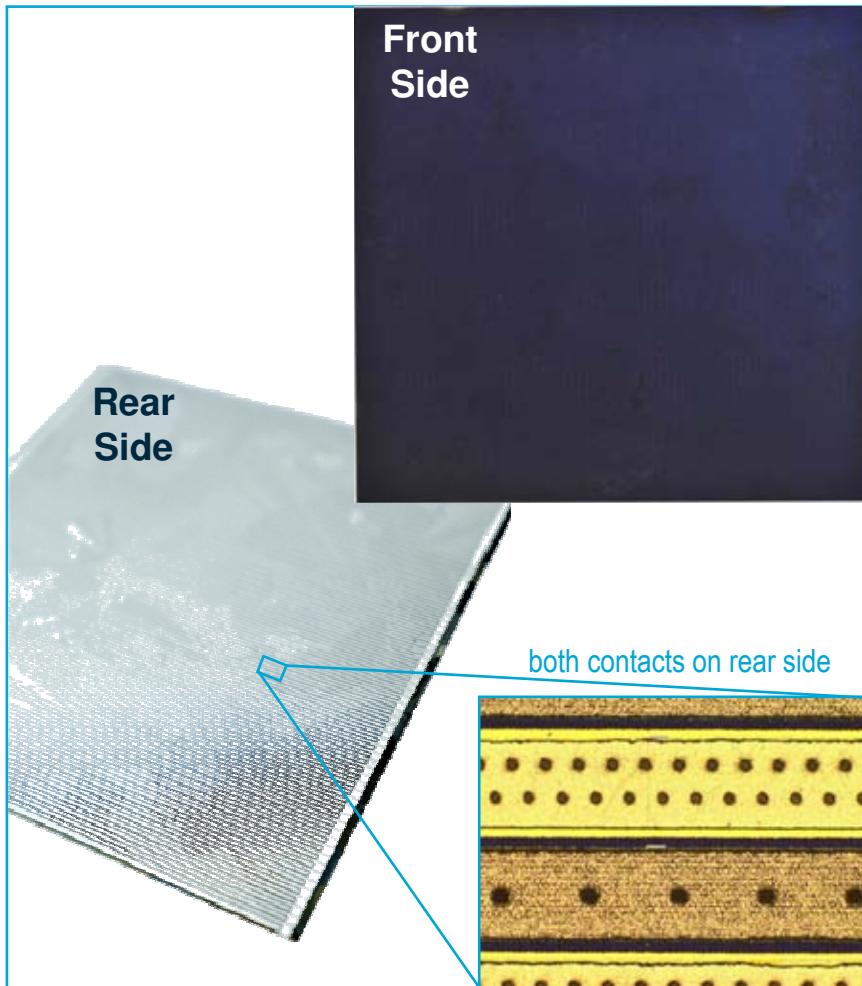


INTERCONNECTION





OUTLOOK: EMITTER-WRAP-THROUGH DESIGN



UNIQUE FEATURES

Avoidance of grid shading

Homogeneous appearance

Silver-free metallization

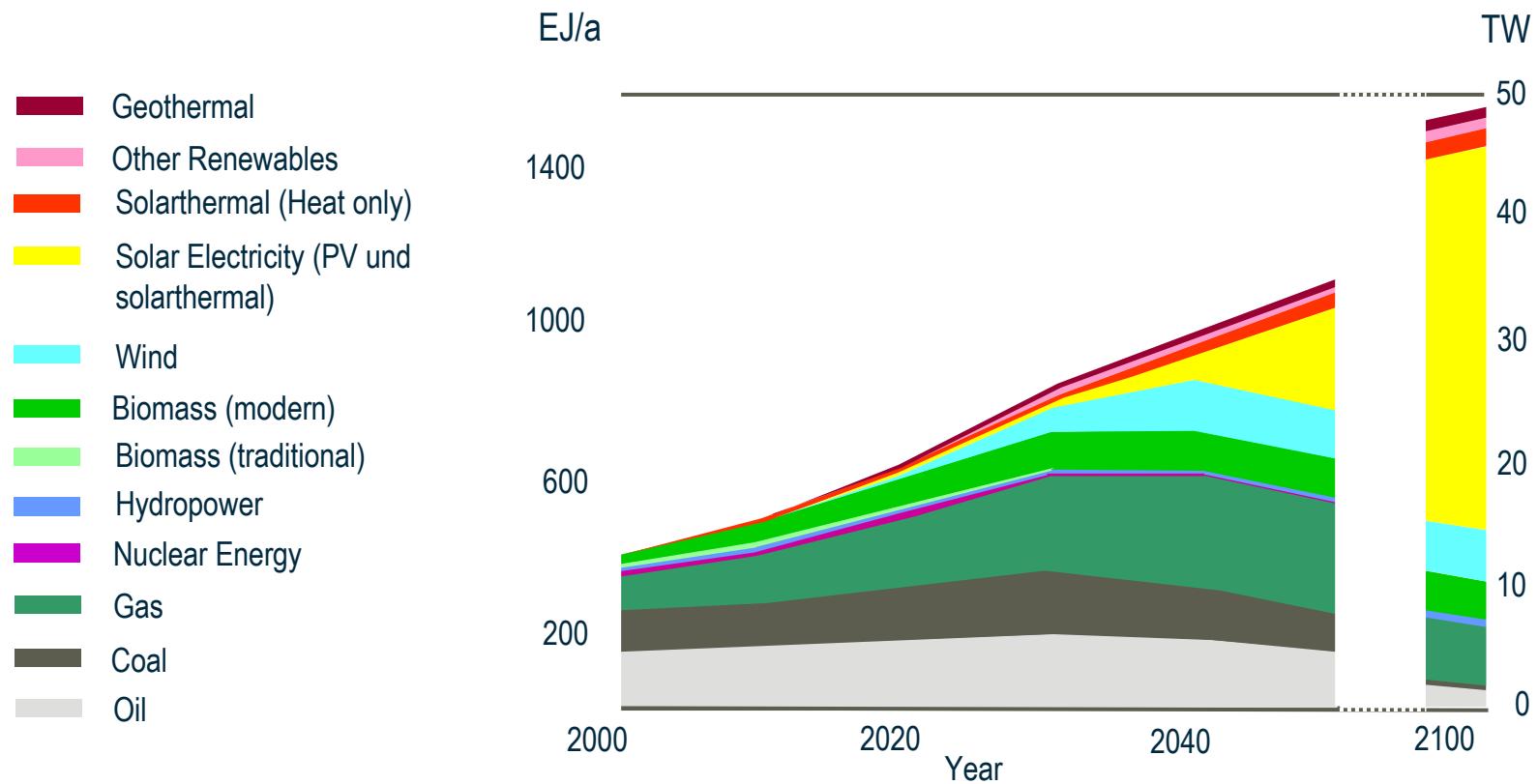
Advantageous module assembly

Highly robust production process

Flexibility in use of material

- mono
- multi
- umg-Si

Q. OUTLOOK ...



MASSIVE INVESTMENT INTO RENEWABLE ENERGIES AND ESPECIALLY IN PV IS MANDATORY FROM AN ECONOMIC AND ENVIRONMENTAL PERSPECTIVE

Source: German Advisory Council on Global Change, 2003, www.wbgu.de

Courtesy Eicke Weber: 25th EU-PVSEC&WCPEC-5, Valencia, September 7, 2010



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